

# NATIONAL YOUTH SHOOTING SPORTS CONFERENCE 2022

Stoney Creek Inn | Columbia, MO October 7-8

# Welcome to MidwayUSA Foundation's National Youth Shooting Sports Conference



"We are very excited to host the only conference in the country focused on youth shooting sports!"

G. Scott Reynolds
Executive Director
MidwayUSA Foundation

#### **Special Guests**

"Shooting sports provide wonderful opportunities for our youth to make friends, develop confidence, and learn discipline and leadership skills. However, there is little to no funding...

It's up to us to help."



Larry and Brenda Potterfield are the founders of MidwayUSA Foundation and our primary benefactors, generously providing the funding for our matching program. Every shooting team that receives a donation or contributes to their MidwayUSA Foundation endowment receives a match, and 100% of the donation goes directly to the intended endowment!

Average Donation Match in 2021: \$1.10 per dollar



"I always struggled to fit in or find a true place I felt accepted...until I was introduced to shooting sports. That first broken clay changed my life." - Makayla Scott [WV]



An article recently written by Larry Case encompasses one of the key topics we will be exploring during the conference. The connection between shooting sports, hunting, and conservation is worth discussing. You are encouraged to scan the code with your smartphone to read the article!

Does the future of hunting lay in the youth shooting sports?





YOUTH SHOOTING SPORTS

# Agenda

All Sessions are in Salons A and B Lunches and Dinner are in Salon C

#### Friday, October 7, 2022

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8:00 am – 9:00 am   <b>Registration Open</b>		
9:00 am	<b>Welcome</b> - Scott Reynolds, Executive Director, MidwayUSA Foundation	
9:10 am	Attendee Introductions and Speed Meeting	
10:10 am	<b>Welcome</b> – Larry and Brenda Potterfield, Co-Founders, MidwayUSA and MidwayUSA Foundation	
10:20 am	Introduction to MidwayUSA Foundation - Dani Farris, Marketing Manager, MidwayUSA Foundation	
10:50 am	BREAK	
11:00 am	How Do We Double Shooting Sports in 5 Years - Jon Zinnel, Conservation and Youth Shooting Sports Sr. Manager, Federal, CCI & Remington Ammunition	
11:30 am	Youth Shooting Sports Contribution to the Industry - John Linquist, Relationship Manager, MidwayUSA Foundation	
12:00 pm	LUNCH in Salon C	
1:00 pm	<b>Unique Education Programs</b> - Jenna Stiek, Conservation Educator, Missouri Department of Conservation	
1:20 pm	Marketing Your Organization - Brandon Butler and Nathan McLeod, Driftwood Outdoors	
1:40 pm	Why Ranges Should Be Expanded - Charles "Swanny" Evans, Director of Research and Partnerships, Council to Advance Hunting and the Shooting Sports (CAHSS)	
2:00 pm	How MidwayUSA Foundation is Advocating for Youth Shooting Sports: Range Grants - Yim Szeto, Program	

Manager (Southwest), MidwayUSA Foundation



# Agenda

CHANGING THE FUTURE OF YOUTH SHOOTING SPORTS

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#### Friday, October 7, 2022

2:20 pm	BREAK
2:30 pm	Range Grants: NRA - Peter Churchbourne, Director – Hunters' Leadership Forum, NRA
2:50 pm	Range Grants: Pittman-Robertson Act Funding - Peter Novotny, Assistant Chief, Ohio DNR Division of Wildlife
3:10 pm	R3 Initiatives for Youth Programs - Zach Snow, Director Member Development, NSSF
3:30 pm	Building Bunker and Trap Fields - Hank Garvey, 3GE, LLC
3:40 pm	Panel Discussion: Range Experts - Peter Novotny Peter Churchbourne, Jenna Stiek, Swanny Evans, Zack Snow, Hank Garvey
4:20 pm	<b>Legal Issues Across Shooting Sports: California Law</b> - Greg Lam, Partner, Copilevitz, Lam & Raney, P.C.
4:30 pm	<b>Wrap-up</b> - Scott Reynolds, Executive Director, MidwayUSA Foundation
4:45 pm	Social Activities in Salon A and B Scholastic Action Shooting Program Range Demonstration and Tournament with Prizes – Rick Leach, National Director, SASP James Hall, Director of Development, SASP

4:45 pm - 6:30 pm | Appetizers and Drinks in Salon C

6:30 pm | Dinner and Awards in Salon C



"With the endowment, it has helped keep costs down and participation up! It also provides opportunities for these young shooters to get involved in an activity that they might not be able to afford." - Michael Ehlers, Ft. Madison Shooting Sports



# **Agenda**

CHANGING THE FUTURE OF YOUTH SHOOTING SPORTS

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#### Saturday, October 8, 2022

7:30 am - 9:00 am | Breakfast in Salon C

8:30 am Endowment Holder's Only Session: New Grant Process

Mandy Stallo, Program Coordination Manager, and Heather Laws, Senior Program Coordinator, MidwayUSA Foundation

9:00 am | **Welcome** - Scott Reynolds, Executive Director, MidwayUSA Foundation

9:05 am Athlete Testimonial - Shane Thiessen, Missouri 4-H Athlete

9:20 am MidwayUSA Foundation Team and Organizational Grant Data

Mandy Stallo, Program Coordination Manager, and Heather Laws, Senior Program Coordinator, MidwayUSA Foundation

9:40 am Other Funding Available to Youth Shooting Sports: Scholarships:

CMP – Dana Lynd, Assistant Programs Chief, CMP SSSF (SASP/SCTP) - Rick Leach, National Director, SASP USA YESS - Brian Beard, President, USA YESS College Shooting Sports Recruiting - Robbi Vincent

President, FutureU Sports Corp

#### **Equipment:**

NRA Grants - Peter Churchbourne, Director – Hunters' Leadership Forum, NRA

**YSSA Equipment Resource** - Cyndi Flannagan, Executive Director, Youth Shooting Sports Alliance

**Federal and Remington Ammunition Youth Program** - Jon Zinnel, Conservation and Youth Shooting Sports Sr. Manager,

Federal, CCI & Remington Ammunition

**Ducks Unlimited: Team Resource Assistance Program**Justin Aycock, Manager of Youth Engagement Programs, DU

10:25 am Panel Discussion: Additional Support Programs -

Dana Lynd, Rick Leach, Brian Beard, Peter Churchborne, Cyndi Flannagan, Jon Zinnel, Justin Aycock, Robbi Vincent

10:40 am | **BREAK** 



YOUTH SHOOTING SPORTS

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#### Saturday, October 8, 2022

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10:45 am	Connecting Youth Shooting Sports to Hunters - Swanny Evans, Director of Research and Partnerships, CAHSS
11:15 am	Growth of Youth Shooting Sports with State Agency Influence - Chris Van Gorp, Shooting Sports and Range Coordinator, Iowa DNR
11:35 am	MidwayUSA Foundation Coach Training Grants - Jay McClatchey, Program Manager (Northeast), MidwayUSA Foundation
11:55 am	Advanced Coach Classes - Hank Garvey, 3GE, LLC
12:00 pm	LUNCH in Salon C
1:00 pm	MidwayUSA Foundation Programs and Fundraising Resources - Sarah Hall, Project and Events Manager, and Joey Adams, Logistics Coordinator, MidwayUSA Foundation
1:25 pm	<b>Program Manager Round Table, MidwayUSA Foundation</b> Ashley Petersen, Jay McClatchey, Yim Szeto, Jeff McClure
2:10 pm	BREAK
2:30 pm	MidwayUSA Foundation Industry Connection - John Linquist, Relationship Manager, MidwayUSA Foundation
3:00 pm	<b>Engaging Endowment Holders</b> - Ashley Petersen, Program Manager (Northwest), MidwayUSA Foundation
3:20 pm	The Olympic Path - Brent McPherson, COO, USA Shooting
3:40 pm	<b>The Youth Shooting Sports Pipeline</b> - Robbi Vincent, President, FutureU Sports Corp
4:00 pm	Wrap Up: Q&A, Growth in Columbia, Missouri, Drawing for Conference Sweepstakes - MidwayUSA Foundation

## **Presenters**



Jon Zinnel Federal, CCI & Remington



**Cyndi Flannagan** YSSA



**Greg Lam**Copilevitz, Lam
& Raney, P.C.



Swanny Evans CAHSS



**Brandon Butler**Driftwood Outdoors



Nathan McLeod
Driftwood Outdoors



Peter Churchbourne NRA



Peter Novotny
Ohio DNR
Division of Wildlife



Zach Snow NSSF

## **Presenters**



Rick Leach SASP



**Brian Beard**USA YESS



Dana Lynd CMP



Justin Aycock
Ducks Unlimited



Brent McPherson
USA Shooting



Chris Van Gorp Iowa DNR



Robbi Vincent FutureU Sports Corp



**Jenna Stiek**MO Department
of Conservation



Hank Garvey 3GE, LLC

## MidwayUSA Foundation Staff



Scott Reynolds
Executive
Director



Mandy Stallo
Program
Coordination
Manager



Brent Ferrell Controller



Dani Farris Marketing Manager



John Linquist Relationship Manager



Monika Huenefeldt HR and Logistics Manager



Jay McClatchey Program Manager, Northeast



Ashley Petersen Program Manager, Northwest



Yim Szeto Program Manager, Southwest



Jeff McClure
Program
Manager,
Southeast



Sarah Hall Project and Events Manager



Heather Laws
Senior
Program
Coordinator



Ashly Perkins Staff Accountant



Joey Adams Logistics Coordinator



Riley King Content Marketing Specialist

"A tree can take up to 15
years to bare shade. As
a mentor, you can
improve a youth's life on
the spot, one target at a
time. Fundraising and
growing your
MidwayUSA Foundation
endowment ensures
future generations will
get a chance to enjoy our
shooting sports heritage."
K.R. Buck, Foundation
Supporter



Funds generated and donated to an endowment are matched! Additional proceeds can be kept in the local community for immediate expenses.

MIDWAYUSAFOUNDATION.ORG/FUNDRAISING

Hunt to support your local youth shooting team!

Join us for pheasant and duck hunting on November 19, 2022, at the beautiful Duckhorn Outdoors Adventures, a hunting preserve just south of Kansas City, Missouri. Your donation to participate supports the youth shooting program of your choice and that contribution is matched!



#### Register online:

MidwayUSAFoundation.org/events or Contact our Event Manager

Sarah Hall shall@midwayusafoundation.org 573-303-8869



AUCTION ENDS OCTOBER 9 7:00 p.m. est

CHECK OUT OUR LATEST AUCTION!

CHANGING THE FUTURE OF 7:00 YOUTH SHOOTING SPORTS

EACH MONTH WE OFFER AN ONLINE AUCTION TO GIVE OUR SUPPORTERS THE CHANCE TO WIN COOL PRIZES AND EXPERIENCES, WHILE ALSO DONATING TO A YOUTH SHOOTING PROGRAM. WINNING BIDS ARE DONATIONS AND ARE MATCHED THROUGH OUR MATCHING PROGRAM.

## CARRERA ONE HR OVER/UNDER SHOTGUN



3" Chamber

30 Barrel

TC XP70 5 Chokes

**EJ-MSX System** 

14.5 Stock

7.9 lb Weight





ITALIAN FIREARMS

—— GROUP ——

**Bid Now** 



## Give Us Your Feedback

Help us make this conference better! Use the link to complete a brief survey.





MIDWAYUSAFOUNDATION.ORG/SURVEY